

# WILLIAM JARVIS

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## EDUCATION

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**University of Virginia, College of Arts and Sciences**, Charlottesville, VA

*Bachelor of Arts in Economics, Politics, Minor in Data Science*

**CFA Program – Level I Candidate, November 2026 Exam**

**Clearance Level: Secret Clearance**

**Certifications: Microsoft Power BI**

**Relevant coursework:** Foundations of Machine Learning, Data Science Systems, American Political Economy, Behavioral Finance, Environmental Economics, Money and Banking, Corporate Finance, Econometrics.

## TECHNICAL SKILLS

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- Proficient in Python, AWS, Sharepoint, ETMS2, R, SQL, Tableau, Power BI, Microsoft Excel. Experience in data structures, CSS, Machine Learning, algorithms, Mongo DB, data cleaning, Stata, and API calls

## WORK EXPERIENCE

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**Reefpoint Group**, Tysons, VA

*Data Analyst/Business Analyst*

September 2025 – Current

*(Contract Ended)*

- Significantly reduced rate of surgical complications through statistical analysis of complex surgical data, leveraging Excel and Power BI.
- Enabled real time monitoring of surgical outcomes across all of Navy fleet operational medicine through the development of a proprietary data pipeline and Tableau/Power BI dashboarding, presenting to senior ranking military officials under the Surgeon General.
- Led cross functional partnership to define and standardize data needs and processes, coordinating with technical leads, project teams, and client stakeholders; setting project timelines, and ensuring alignment among key stakeholders.

**Xicon Solutions LLC**, Falls Church,

*VA Analyst, Consulting*

December 2023 – March 2024

- Supported the Chief of Solution Delivery; provided workflows, reviewed briefings, led/facilitated meetings, and offered support on several tasks related to the Solution Delivery Division (SDD).
- Developed and delivered high-impact Executive-level briefings for Solution Delivery Division, MHS Governance, and DHA Front Office, facilitating strategic decision-making.
- Coordinated Solution Delivery Division Branch/PMO briefs to J-6 leadership, tracked urgent issues, and ensured completeness of briefs, optimizing leadership decision-making.

**Silicon Valley Bank**, San Francisco, CA

*Frontier Tech Intern – San Francisco Office*

Summer 2022

- Analyzed financial statements for 11 emerging technology startups, with a specific focus on near-term cash flow metrics such as runway and burn-rate
- Managed the underwriting process for 3 bank loans, specifically analyzing the viability of each company's growth potential and their associated cash needs through extensive financial analysis and business due diligence
- Led a project to improve the creditor education process by preparing detailed reports on highly technical industries

**UVA Launchpad/Propel**, Charlottesville, VA

*Business Analyst/Researcher/Coder*

Summer 2021

- Led a project involving comprehensive analysis on the Intrusive Load Management ("ILM") system for Lumin, and analyzed the potential benefits of integrating a complementary Non-intrusive Load Management ("NILM") system
- Developed the NILM model and code for the NILM software necessary to improve solar powered batteries energy efficiency
- Led the creation of a comprehensive business plan and presented it to Lumin executives, highlighting the potential profits that would be gained from an energy efficient NILM system versus their current ILM system, resulting in technology adoption

**Salisbury Country Club, Midlothian, VA – May 2025 – October 2025**

*Assistant Tennis Professional*

- Coach private and group lessons for juniors and adults, focusing on technical fundamentals and match play strategy
- Assist with organizing clinics, summer camps, and tournaments to support player development and member engagement

**Evergreen Country Club**, Haymarket, VA

*Co-Head Tennis Professional*

Summer 2020 & 2021

- Helped lead and develop less experienced tennis players where I started as an assistant head pro in high school and worked my way up to leading multiple summer camps at Evergreen country club in 2020 and 2021.
- Led summer camps and provided private and semi-private tennis lessons

## SKILLS, ACTIVITIES & INTERESTS

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- Member of the University of Virginia Club Tennis Team
- Active in sports, including tennis, basketball, skiing, and running. Enjoy fiction writing, guitar, and sport statistics